

International Public Company in the Software Industry is expanding its sales force and sales leadership team in the United States. Superstars are needed.

This company is growing at 30% a year and needs to build its US team to expand its growth. It currently has its software in over 1500 hospitals across the country and has 9 different products to sell to each hospital. Their award winning software needs some talented people to expand their business.

This company has built a sales support center to support its sales teams across the United States. This support center helps with lead generation, proposal writing, pricing and product demonstration. They need sales leadership and talent to get into the doors. They are looking for Territory Managers, Sales Managers, and Sales Talent.

You will be responsible for:

- Pipeline growth
- New client acquisition
- Accurate forecasting
- Increased footprint with existing clients
- Extensive visibility with hospitals, executives and professional associations

You will be expected to perform at and above sales targets, but as a part of the company you will have access to our resources, leadership, and colleagues to help you achieve the benefits of an uncapped commission plan.

We also provide an extensive training plan that will quickly and effectively make you proficient in our products and solutions. This six week training plan will prepare you to win in the marketplace.

We are currently accepting applications for positions for Junior Sales Manager, Territory Sales Manager or Senior Sales Manager who can demonstrate relevant skills and a proven record of sales success.

**Essential requirements are:**

- Sales experience – ideally in revenue cycle
- Proven C-suite sales and C-suite contacts
- Proven W2 earnings (requirements depend on position)
- Proven quota performance
- Proven IDN sales success
- Relevant sales training

**Position Details:**

**These positions have uncapped commission plans. The commission plans enable you make anywhere from \$160,000 to \$500,000 plus depending on your sales talent or sales leadership.**

**Base Salaries range from with a base range from \$60,000 to \$120,000.**

These 10 positions **MUST** be filled **IMMEDIATELY**, if you have the skills and enthusiasm to join an exciting team, please contact one of the following:

Please forward Resume and Compensation history to the following emails. To

ausitn.kirtley@kingsley-rose.com.